



Division Order (DO) Certificate Program **MODULE 6: Oil & Gas Contracts**

This course is conducted in September and March.

NOTE: Membership in the [National Association of Division Order Analysts \(NADOA\)](#) is required for this course.

Instructor	Alyce Hoge, J.D., CPLTA, CDOA, AAPL ahoge@landtraining.net 832.298.7791
Overview	The oil and gas industry uses many unique contractual arrangements to explore for, develop, produce, and market oil and gas. Land professionals must understand not only what makes a contract legally enforceable and the defenses thereto, they must have a working understanding of the most widely used contracts in the industry including Area of Mutual Interest (AMI) Agreements, Farm-ins/Farm-outs, Trades and Promotes, Support Agreements and the Joint Operating Agreement (JOA). This module also focuses on the critical role of assignments that occur as a result of joint ownership agreements.
Text	National Association of Division Order Analysts (NADOA) Study Guide
Objective	By the end of Module 6, students will be able to understand: <ul style="list-style-type: none"> ● The 5 Basic Elements of Contract Law ● Farmouts/Ins Agreements ● Division Orders ● Trades/Promotes ● Joint Operating Agreements ● Assignments
Organization	The lecture portion of the course includes readings from the text, recorded lectures, online tutorials, and class forums.
Class Project	Please write a two-page paper on one of the contracts that we covered in this course. Use the Internet or other sources to do your own independent research.



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<p>Field Trip <i>(required for certificate program)</i></p>	<p>By the end of Module 6: For those of you taking the entire course, this field trip is due by the end of all six courses: Practice your networking skills by attending a monthly luncheon with a featured speaker presented by your local chapter of the AAPL (American Association of Division Order Analysts), ALTA (Association of Lease and Title Analysts) and/or NADOA (National Association of Division Order Analysts). Please scan the program with the signature of the current President (or any officer) of your local chapter. This is a great opportunity to introduce yourself and be introduced to others. Remember, this is a small industry and networking is key.</p>
<p>Discussions</p>	<p>Discussions are forums or online chats or group discussions that are required upon the completion of all lectures. Please post a comment in each forum and comment on the posts of three of your fellow students.</p>
<p>Exam</p>	<p>Available online on the last week of the course from Tuesday at Noon until Saturday at 11:59pm Central. An assignment summary and exact dates will be provided.</p>

NOTE: Participation in this course and access to the study guide require students to be or become members of the **National Association of Division Order Analysts (NADOA)**; visit <https://www.nadoa.org/>. Membership is \$100 per year and requires two sponsors for the initial year. If you need support in finding a sponsor, please get in touch with your instructor.

DO Certificate Program

The DO Certificate Program is an online, self-paced program with six total modules. Each module spans one month and requires approximately 12 hours to complete. The fee per module is \$525.00.

Module	Course Title	Session Start
1	Introduction to Division Order Practices	April & October
2	Land Titles, Title Examination & Title Opinions	May & November
3	Land & Leasing	June & December
4	Oil & Gas Calculations	July & January
5	Oil & Gas Law	August & February
6	Oil & Gas Contracts	September & March

Learn more and register at www.landtraining.net.